

**2026**

# **COMPANY PROFILE**

**trademark of quality logistics**



# CORPORATE OVERVIEW

## Danol Prime Logistics Ltd

Danol Prime Logistics Ltd is a professional logistics, freight forwarding, and supply chain solutions provider based in Nairobi, Kenya. Incorporated in August 2024, the company was established to bridge gaps in global and regional trade by offering reliable, efficient, and customer-focused logistics services.

We specialize in end-to-end logistics solutions that support businesses and individuals moving goods locally, regionally, and internationally. Through strong global partnerships, industry expertise, and modern logistics practices, Danol Prime Logistics delivers seamless cargo movement across air, sea, and land.

Our operations are guided by professionalism, transparency, and a commitment to timely delivery. We serve clients across diverse industries, ensuring compliance with international trade regulations while optimizing cost and efficiency throughout the supply chain.

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## ABOUT US

### Who We Are

Danol Prime Logistics Ltd is a fast-growing logistics company dedicated to providing dependable clearing, forwarding, transportation, and warehousing services. Headquartered in Utawala, Nairobi, we serve as a trusted logistics partner for importers, exporters, SMEs, and large enterprises.

### Our Mission

To deliver efficient, reliable, and compliant logistics solutions that ensure safe, timely, and cost-effective movement of goods while exceeding customer expectations.

### Our Vision

To become Africa's most trusted and reliable logistics partner, supporting global trade through innovative, customer-centric logistics solutions.

### Our Core Values

- **Reliability:** We honor our commitments and deliver on time.
- **Integrity:** Transparency and ethical business practices guide our operations.
- **Customer Focus:** Every solution is tailored to client needs.

- **Efficiency:** Optimized processes that reduce cost and delays.
- **Professionalism:** Skilled personnel and high service standards.

## Our Approach

We combine industry expertise, technology-driven tracking, and personalized service to ensure every shipment is handled with precision. From documentation to final delivery, we manage the entire logistics chain so our clients can focus on their core business.

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# SERVICE PAGE: FREIGHT FORWARDING

## Freight Forwarding Services

Danol Prime Logistics provides comprehensive freight forwarding solutions designed to manage cargo movement efficiently across air, sea, and road networks. We act as a single point of coordination, ensuring that shipments move seamlessly from origin to destination while meeting cost, time, and compliance requirements.

Our freight forwarding services are tailored to suit different cargo types, volumes, and delivery timelines, making us a reliable partner for both routine and complex shipments.

### Sub-Services

#### **Air Freight Forwarding**

We offer fast and reliable air freight solutions for time-sensitive and high-value cargo. Our team coordinates airline bookings, cargo handling, documentation, and delivery to ensure minimal transit times and maximum cargo safety.

#### **Sea Freight Forwarding (FCL & LCL)**

Our sea freight services cover both Full Container Load (FCL) and Less than Container Load (LCL) shipments. We manage container booking, consolidation, port handling, and shipping documentation to provide cost-effective ocean transport solutions.

#### **Road Freight & Cross-Border Transport**

We provide dependable road freight services for local and regional deliveries, including cross-border transport within East Africa and beyond. Our solutions ensure smooth movement of goods across borders with proper documentation and compliance.

#### **Cargo Consolidation**

We combine multiple smaller shipments into a single consignment to reduce transport costs and improve efficiency, especially for LCL and air freight shipments.

#### **Freight Documentation & Compliance**

Our team prepares and verifies all shipping documents, including bills of lading, airway bills, and commercial invoices, ensuring compliance with international trade regulations.

## Client Benefits

- Optimized shipping routes and costs
  - Reduced transit delays
  - Professional cargo handling
  - End-to-end shipment visibility
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# SERVICE PAGE: IMPORT & EXPORT LOGISTICS

## Import & Export Logistics Solutions

Danol Prime Logistics supports international trade by offering end-to-end import and export logistics services. We manage the entire process from supplier coordination to final delivery, ensuring compliance with customs and trade regulations.

Our solutions are designed to minimize delays, reduce risk, and simplify complex international trade procedures for our clients.

## Sub-Services

### **Import Logistics Management**

We handle inbound shipments from international suppliers, coordinating freight forwarding, customs clearance, and inland transportation to ensure smooth delivery to the client's premises.

### **Export Logistics Management**

Our export services support businesses shipping goods abroad. We manage cargo preparation, documentation, customs processing, and coordination with international carriers.

### **Trade Documentation Support**

We prepare and review all trade documents, including certificates of origin, packing lists, and export permits, ensuring accuracy and regulatory compliance.

### **Port & Terminal Handling**

We coordinate cargo handling at ports and terminals, managing loading, unloading, and temporary storage while ensuring efficient cargo flow.

### **Door-to-Door Import & Export Solutions**

We offer complete door-to-door logistics solutions, managing every stage of the shipment from origin to final destination.

## Client Benefits

- Simplified international trade processes

- Reduced compliance risks
  - Faster cargo turnaround
  - Reliable global logistics support
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## SERVICE PAGE: TRANSPORT & DISTRIBUTION

### Transport and Distribution Services

Danol Prime Logistics offers reliable transport and distribution services designed to ensure safe, timely, and efficient cargo delivery. Our solutions are flexible and scalable to meet diverse business requirements.

#### Sub-Services

##### **Local Transportation**

We provide dependable local transport services for goods moving within cities and towns, ensuring timely deliveries and secure handling.

##### **Regional & Cross-Border Distribution**

Our regional distribution services support cargo movement across borders, ensuring compliance with transit regulations and efficient delivery schedules.

##### **Door-to-Door Delivery**

We manage complete delivery solutions from pickup to final drop-off, offering convenience and accountability.

##### **Express & Scheduled Deliveries**

Clients can choose between express deliveries for urgent shipments or scheduled transport for planned distribution.

##### **Cargo Tracking & Monitoring**

We provide real-time tracking updates to enhance transparency and allow clients to monitor shipment progress.

#### Client Benefits

- Reliable delivery timelines
  - Secure cargo handling
  - Real-time visibility
  - Flexible delivery options
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# SERVICE PAGE: CUSTOMS CLEARANCE

## Customs Clearance Services

Danol Prime Logistics provides professional customs clearance services to ensure cargo is processed efficiently and in full compliance with regulatory requirements.

Our experienced team works closely with customs authorities to reduce clearance times and prevent costly delays or penalties.

### Sub-Services

#### **Import Customs Clearance**

We handle customs processing for imported goods, including declarations, duty assessment, and release coordination.

#### **Export Customs Clearance**

Our export clearance services ensure goods are properly documented and approved for shipment to international destinations.

#### **Tariff Classification & Valuation**

We assist clients with correct tariff classification and customs valuation to ensure accurate duty and tax assessment.

#### **Regulatory Compliance Advisory**

We provide guidance on customs regulations, permits, and compliance requirements to minimize risks.

#### **Customs Liaison Services**

We act as a liaison between clients and customs authorities, resolving issues efficiently and professionally.

### Client Benefits

- Faster clearance processes
  - Reduced risk of penalties
  - Accurate documentation
  - Expert regulatory support
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# SERVICE PAGE: WAREHOUSING & DISTRIBUTION

## Warehousing & Distribution Solutions

Danol Prime Logistics offers secure and flexible warehousing solutions that support efficient inventory management and distribution.

Our facilities and processes are designed to enhance supply chain efficiency and reduce storage and handling costs.

## Sub-Services

### **Short-Term & Long-Term Storage**

We provide secure storage options for both short-term holding and long-term inventory management.

### **Inventory Management**

Our inventory control systems ensure accurate stock tracking, reporting, and management.

### **Order Fulfillment**

We handle picking, packing, and dispatch of goods to ensure timely order fulfillment.

### **Distribution & Last-Mile Delivery**

We manage distribution from warehouse to final destination, including last-mile delivery solutions.

### **Cargo Handling & Packaging**

We ensure proper handling, labeling, and packaging of goods to maintain cargo integrity.

## Client Benefits

- Secure storage facilities
  - Improved inventory visibility
  - Efficient order processing
  - Scalable warehousing solutions
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# SERVICE PAGE: CARGO INSURANCE

## Cargo Insurance Services

Danol Prime Logistics offers comprehensive cargo insurance solutions to protect clients against financial loss arising from unforeseen events during transit.

Our insurance services provide peace of mind and ensure business continuity across the logistics chain.

## Sub-Services

### **Marine Cargo Insurance**

Coverage for goods transported by sea against risks such as loss, damage, or theft.

### **Air Cargo Insurance**

Insurance protection for air freight shipments, particularly high-value or time-sensitive goods.

### **Inland Transit Insurance**

Coverage for cargo transported by road within local and regional markets.

### **All-Risk Coverage Options**

Comprehensive insurance solutions tailored to specific cargo types and shipment requirements.

### **Claims Support & Advisory**

We assist clients with insurance claims processing to ensure fast and fair resolution.

### **Client Benefits**

- Financial risk protection
  - Reduced business exposure
  - Professional claims support
  - End-to-end cargo security
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## **INDUSTRIES WE SERVE**

### **Industries We Serve**

Danol Prime Logistics Ltd provides tailored logistics solutions across a wide range of industries. We understand that each sector has unique supply chain requirements, regulatory obligations, and delivery timelines. Our industry-focused approach ensures efficiency, compliance, and reliability at every stage.

#### **Manufacturing & Industrial Sector**

We support manufacturers with inbound raw materials logistics and outbound finished goods distribution. Our services help minimize downtime, optimize inventory flow, and ensure timely delivery to distributors and end users.

**Key Solutions:** - Import of raw materials and machinery - Export of finished goods - Just-in-time deliveries - Warehousing and distribution

#### **Fast-Moving Consumer Goods (FMCGs)**

We provide reliable logistics solutions for FMCG businesses that require speed, consistency, and accurate distribution to multiple locations.

**Key Solutions:** - High-frequency transport and distribution - Warehousing and inventory management - Last-mile delivery - Demand-driven logistics planning

## E-Commerce & Retail

Our e-commerce logistics solutions support online businesses with end-to-end order fulfillment, ensuring fast and accurate delivery to customers.

**Key Solutions:** - Order fulfillment and distribution - Warehousing and inventory control - Door-to-door delivery - Reverse logistics support

## Non-Governmental Organizations (NGOs)

We support NGOs with compliant and transparent logistics solutions for humanitarian aid, development projects, and relief operations.

**Key Solutions:** - Import and clearance of relief goods - Secure warehousing - Regional and cross-border distribution - Compliance with donor and regulatory requirements

## Agriculture & Agribusiness

We assist agribusinesses with logistics solutions that preserve product quality and ensure timely delivery to local and international markets.

**Key Solutions:** - Export logistics for agricultural produce - Cold-chain coordination (where applicable) - Customs clearance and documentation - Transport and distribution

## Construction & Infrastructure

We manage logistics for construction materials, equipment, and project cargo, ensuring timely delivery to project sites.

**Key Solutions:** - Heavy and oversized cargo handling - Import and clearance of equipment - Site deliveries - Project-based logistics planning

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# WHY CHOOSE US

## Our Competitive Advantage

Danol Prime Logistics Ltd stands out as a trusted logistics partner by combining operational excellence, regulatory compliance, and customer-focused service delivery.

## Reliability You Can Trust

We are committed to meeting delivery timelines and service commitments, ensuring consistency and dependability across all logistics operations.

## End-to-End Logistics Expertise

From freight forwarding and customs clearance to warehousing and last-mile delivery, we manage the entire supply chain under one roof.

## Customer-Centric Approach

We tailor our logistics solutions to meet specific client requirements, providing personalized service and responsive support.

## Strong Global & Regional Network

Our network of international and regional partners enables us to provide seamless logistics solutions across multiple markets.

## Transparency & Communication

We provide clear documentation, real-time tracking, and proactive communication to keep clients informed at every stage.

## Cost Efficiency

Through optimized routing, consolidation, and efficient processes, we help clients reduce logistics costs without compromising service quality.

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# QUALITY, COMPLIANCE & STANDARDS

## ISO & Compliance-Aligned Operations

Danol Prime Logistics Ltd operates in alignment with internationally recognized logistics and quality management standards. While continuously strengthening our internal systems, we are committed to best practices that support compliance, safety, and service excellence.

### Quality Management Practices (ISO 9001 Aligned)

Our operations are guided by structured processes focused on service consistency, customer satisfaction, and continuous improvement.

**Practices Include:** - Standard operating procedures (SOPs) - Performance monitoring and reporting - Continuous process improvement - Customer feedback integration

### Environmental Responsibility (ISO 14001 Aligned)

We are committed to environmentally responsible logistics practices that minimize environmental impact.

**Practices Include:** - Efficient route planning to reduce emissions - Responsible waste handling - Compliance with environmental regulations

### Health & Safety Standards (ISO 45001 Aligned)

We prioritize the safety of our employees, partners, and cargo throughout all logistics operations.

**Practices Include:** - Safe cargo handling procedures - Risk assessment and mitigation - Compliance with occupational health and safety requirements

### Customs & Trade Compliance

We strictly adhere to local and international customs regulations to ensure lawful and efficient cargo movement.

**Compliance Areas:** - Accurate tariff classification and valuation - Adherence to import/export regulations - Anti-smuggling and trade compliance measures

### Data Protection & Confidentiality

We maintain strict confidentiality and data protection standards when handling client information and shipment data.

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## CAPABILITY STATEMENT

### Danol Prime Logistics Ltd

#### Company Overview

Danol Prime Logistics Ltd is a Nairobi-based logistics, freight forwarding, and supply chain solutions provider offering reliable, compliant, and customer-focused services to corporate, institutional, and development-sector clients. Incorporated in August 2024, the company delivers end-to-end logistics solutions across air, sea, and road networks.

#### Core Capabilities

- Freight Forwarding (Air, Sea & Road)
- Import & Export Logistics Management
- Customs Clearance & Trade Compliance
- Transport & Distribution
- Warehousing & Inventory Management
- Cargo Insurance Solutions

## Industry Experience

- Manufacturing & Industrial Clients
- FMCGs & Consumer Goods
- E-commerce & Retail
- NGOs & Humanitarian Organizations
- Agriculture & Agribusiness
- Construction & Infrastructure Projects

## Geographic Reach

- Kenya & East Africa
- Asia (China, Singapore, Japan)
- Middle East (UAE)
- Europe (UK)
- North America (USA)
- Africa (Egypt, South Africa)

## Competitive Strengths

- End-to-end logistics solutions under one provider
- Strong regional and international partner network
- Regulatory compliance and documentation expertise
- Customer-focused and flexible service delivery
- Transparent communication and shipment visibility

## Compliance & Standards

- ISO 9001-aligned quality management practices
- ISO 14001-aligned environmental responsibility
- ISO 45001-aligned health and safety practices
- Strict customs and trade compliance
- Data confidentiality and cargo security

## Value Proposition

Danol Prime Logistics Ltd delivers dependable logistics solutions that reduce risk, optimize cost, and ensure timely delivery—allowing clients to focus on their core business operations.

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# POLICIES

## Health, Safety & Environment (HSE) Policy

Danol Prime Logistics Ltd is committed to providing a safe and healthy working environment for employees, clients, partners, and the communities in which we operate.

**Our Commitment:** - Comply with all applicable occupational health, safety, and environmental laws - Identify, assess, and mitigate workplace risks - Promote safe cargo handling and transportation practices - Minimize environmental impact through responsible logistics operations - Continually improve HSE performance

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## Quality Policy

Danol Prime Logistics Ltd is committed to delivering consistent, reliable, and high-quality logistics services that meet and exceed customer expectations.

**Our Commitment:** - Maintain customer-focused service delivery - Apply standardized operating procedures - Ensure accuracy in documentation and compliance - Monitor performance and pursue continuous improvement - Build long-term client relationships through service excellence

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## Code of Conduct

Danol Prime Logistics Ltd upholds the highest standards of integrity, professionalism, and ethical business conduct.

**Our Principles:** - Conduct business with honesty, transparency, and fairness - Comply with all applicable laws and regulations - Prevent corruption, bribery, and conflicts of interest - Protect client confidentiality and data privacy - Treat employees, clients, and partners with respect

All employees and partners are expected to adhere to this Code of Conduct at all times.

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# **DANOL PRIME LOGISTICS LTD**

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